× Schuman Associates

## **Bilateral Meetings**

- Monday (10.45 am 01.45 pm)
- Tuesday (10.45 am 01.45 pm)
- Tuesday (02.30 pm 04.30 pm)

## Description

Schuman Associates is a Brussels-based consultancy offering EU and IFI-driven funding and business development services to a wide range of clients across the world. Our clients include companies and organisations who are active in the energy sector in Africa. It is vital for companies that emerging opportunities are identified early in funding process to allow for successful bidding in the project cycle. Schuman Associates has also developed the 'Winning Business in Africa' project (http://www.wbia.ie) that enables Irish companies to participate in EDF projects in Africa. The project has been promoted by the Irish Department of Foreign Affairs and Trade and Schuman Associates is key partner in charge of feeding the portal with EU funded opportunities.

Organization Type Consultant,

Areas of Activities

**Renewable Energy** 

Energy

## **Research and Development**

Other

**Offer & Request** 

## Unlock EU/donor funding for energy investments

Early market analysis and funding trends assessment to strengthen ability to cluster, bid early and effectively for upcoming projects. Develop strategic partnerships. Increase the role of private sector in EU- Africa cooperation programmes.